

## A Zero-Debt Company, a Very Strong Balance Sheet

Consolidated shareholders' equity reached €139.5 million.

Cash and cash equivalents and net cash position totaled €90 million.

## Dividend

Subject to approval by the Shareholders' Meeting of April 28, 2017, the dividend of €0.35 per share in respect of fiscal 2016 will be paid on May 5, 2017.

## 2017 Outlook

In its February 9, 2017 financial report and its 2016 annual report, to which readers are invited to refer, the Company reported its long term vision, its new strategic roadmap for 2017-2019 and its 2017 business trends and outlook.

Lectra entered 2017 with stronger operating fundamentals than ever and an even stronger balance sheet.

Persistent macroeconomic, geopolitical, political and currency uncertainties, together with increased risk, are liable to continue to weigh heavily on businesses' investment decisions.

In these conditions, the Company is targeting 6% to 12% revenue growth for 2017, and 7% to 15% growth in income from operations before non-recurring items, like-for-like.

First-quarter business activity and financial results are in line with these objectives.

Bolstered by the strength of its business model and a new roadmap fully geared to the demands of Industry 4.0, the Company remains confident in its growth prospects for the medium term.

The 2016 annual report is available on lectra.com, as well as an interactive version, illustrated with video testimonials and other multimedia content.

The annual Shareholders' Meeting will be held on April 28, 2017.

Q2 and H1 2016 earnings will be published on July 27, 2017.

The Management Discussion and Analysis of Financial Conditions and Results of Operations and the financial statements for Q1 2017 are available on lectra.com.

With 1,550 employees worldwide, Lectra is the world leader in integrated technology solutions software, automated cutting equipment, and associated services specifically designed for industries using fabrics, leather, technical textiles, and composite materials to manufacture their products.

Lectra serves major global markets: fashion and apparel, automotive (car seats and interiors, airbags), and furniture as well as a broad array of other industries (aeronautics, marine, wind power, etc.).

Lectra (code ISIN FR0000065484) is listed on Euronext (compartment B).

lectra.com

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