



First Half 2017: Strong Growth in Orders, Revenues and Earnings

Revenues: €138.5 million (+8%)*

Income from operations: €18.5 million (+13%)*

Net income: €12.7 million (+20%)

Free cash flow: €16.3 million

Net cash: €31.1 million

* Like-for-like

In millions of euros

April 1 – June 30



Revenues totaled €138.5 million, up 8% (+10% at actual exchange rates). Revenues from new systems sales (€60.9 million) increased by 10%, and recurring revenues (€77.7 million) by 7%.

Income from operations (€18.5 million) increased by €1.9 million (+13%) like-for-like and €3 million (+20%) at actual exchange rates.

The operating margin (13.3%) was up 0.5 percentage points like-for-like and 1.1 percentage points at actual exchange rates.

Net income amounted to €12.7 million, up 20% at actual exchange rates.

Particularly high free cash flow – A zQq0.000008871 0 595.32 841.92 re W* nBT/F1 9.96 Tf1 0 0 1 212.81 581.6R W* nBT



Q3 and first nine months 2017 earnings will be published on October 30, 2017.

The Management Discussion and Analysis of Financial Conditions and Results of Operations and the financial statements for H1 2017 are available on lectra.com.

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